

Tim McHargue

From: Ryan McIntosh
Sent: Monday, September 21, 2026 1:25 PM
To: Tim McHargue
Subject: Fwd: Real Property auction process?

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FYI

Ryan McIntosh
Assistant Fire Chief
Central Lyon Fire
rmcintosh@centralfirenv.org
(775)526-9240

Begin forwarded message:

From: Staci Lindberg <slindberg@lyon-county.org>
Date: September 16, 2026 at 09:01:24 PDT
To: Ryan McIntosh <rmcintosh@centralfirenv.org>
Subject: Re: Fw: Real Property auction process?

Hi Ryan,

Yes I use Bid 4 Assetts. We have been very successful with them. Here is my contact and you can also check them out online <https://www.bid4assets.com/>

They handle all kinds of real estate auctions and you get a lot of free publication and auction services. rsaxon@bid4assets.com Renell is my contact there

On Fri, Sep 11, 2026 at 12:48 PM Ryan McIntosh <rmcintosh@centralfirenv.org> wrote:
Hi Staci,

Josh said to check with you about the outside vendor you use for auctions and noted that there is a difference between a tax sale you do and us offering our own property for sale, including the need to have someone draw up the sales agreements, etc. Can you share any information on the processes you have used for this?

Thanks,

CENTRAL



LYON FIRE

Ryan McIntosh

Assistant Fire Chief

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www.centrallyonfire.org

From: Josh Foli <jfoli@lyon-county.org>
Sent: Friday, September 11, 2026 12:19
To: Ryan McIntosh <rmcintosh@centralfirenv.org>
Cc: Tim McHargue <tmchargue@centralfirenv.org>
Subject: Re: Real Property auction process?

Ryan,

We don't have a real property auction process...other than the Clerk-Treasurer's auction process when there is a delinquent tax sale. You can check with Staci Lindberg on the outside vendor she used for the auction, but you still need someone to draw up the sales agreements, etc. There is a difference between a tax sale and

offering your own property for sale. Personally, I would recommend using a real estate agent to sell.

Take care,

Josh Foli, CPA CGMA
Lyon County Comptroller
[\(775\) 463-6510](tel:(775)463-6510)

On Fri, Sep 11, 2026 at 12:04 PM Ryan McIntosh <rmcintosh@centralfirenv.org> wrote:
Hi Josh,

A new member joined our Board of Directors last night, Mr. Charles Shirley. At the time, we were in the process of disposing of four vacant land parcels owned by the District. We had already updated our procurement manual regarding real property acquisition and disposition, declared the properties surplus by resolution, completed appraisals, and were preparing to select a broker to manage the sale.

Mr. Shirley asked staff to explore the real property auction process used by Lyon County as a potential alternative that could reduce broker commissions and related costs.

Could you please provide information about your auction process? I would like to present it to the Board so they can compare an auction approach with a traditional broker-managed sale, as outlined in our procurement manual, and determine the best option.

Thanks,